## PRODUCT TABLE - WHOLE LIFE / FINAL EXPENSE

Americo.	Foresters	Митиат Ошана	<b>♥CVS</b> Health.	COLUMBIAN FINANCIAL GROUP	Transamerica*
Issue Age (NT): 40-85 Issue Age (T): 40-80  AGES 40-85 (NT): \$2k-\$40k  AGES 40-80 (T): \$2k-\$40k  Smokers get Non-Tobacco rate for 3 years, then death benefit reduced with same premium OR death benefit level with increased premium.  EAGLE PREMIER GUARANTEED ISSUE Age: 50-80 Face Amount: \$5k-\$10k 3 Year Graded DB: YR1: ROP + 5% YR 2: ROP + 10% YR 3: 75% of Face YR 4: 100% of Face	PLAN RIGHT  Preferred: 50-85 Immediate DB  AGES: 50-80: \$5k-\$35k  AGES: 81-85: \$5k-15k  Standard: 50-85 Immediate DB  AGES: 50-80: \$5k-\$20k  AGES: 81-85: \$5k-\$10k  Basic: 50-80 Graded DB  YRS 1-2: ROP +10% Int  AGES 50-80: \$5k-15k	Immediate DB: 45-85 AGES 45-85: \$2k-\$50k  Graded DB: 45-80 AGES 45-80: \$2k-\$20k YRS 1-2: ROP +10% Int	Whole Life by Accendo     Immediate: Pref & Std   AGES: 40-89   Ages 40-55: \$2k - \$50k   Ages 56-65: \$2k - \$40k   Ages 66-75: \$2k - \$30k   Ages 76-89: \$2k - \$25k     Modified   AGES: 40-75   DB: \$2k - \$25k	ELITE & SELECT Immediate AGES 18-24: \$5k-\$25k AGES 25-44: \$5k-\$35k AGES 45-80: \$2.5k-\$35k AGES 81-85: \$2.5k-\$25k  CLASSIC ADV Graded AGES 40-85: \$2.5k-\$20k Graded DB YRS 1-2: ROP + 6%	IMMEDIATE SOLUTIONS Issue Age: 0-85 Immediate Death Benefit AGES 0-55: \$1k-\$50k AGES 56-65: \$1k-\$40k AGES 66-75: \$1k-\$30k AGES 76-85: \$1k-\$25k  Underwriting is different Ages 0-17 (Juvenile polices)  EASY SOLUTION Graded DB AGES: 18-80: \$1k-\$25k YRS 1-2: ROP +10% Int
Height & Weight Table YES Phone Interview at POS: NO	Height & Weight Table YES  Phone Interview at POS: YES Must be completed at	Height & Weight Table YES Phone Interview at POS: NO	Height & Weight Table NO Phone Interview at POS: NO	Height & Weight Table YES  Phone Interview at POS: NO	Height & Weight Table YES  Phone Interview at POS: NO
Americo Niches: E-App only w/ Instant Approval 2 year look back on Cancer NO Driving Record or Parole 1 Year look back heart & stoke Current Aneurysm or Sickle Cell Smoker Advantage	Point of sale with client  Foresters Niches: Kidney, Liver Disease, COPD = STD Bipolar, Schizophrenia = PRD	MOO Niches: COPD=Graded Heart 1-2 Year: Graded	CVS Niches: No weight table Hep A, B or C, Huntington's Disease, Schizophrenia = PRD Inhaler Use = STD	CFG Niches: Current Breast Cancer meds/no chemo/radiation over 2 years = Select Current use of Buprenorphine/suboxone and no drug/alcohol classes within 3 years =Elite	TransAmerica Niches: COPD, Diabetes = Standard Diabetes w/ Neuropathy=STD  Underwriting based on single impairment

AIG and Great Western are Guaranteed Issue products when client does not qualify for one of the products listed above.

AIG and Great Western are graded death benefit (ROP for years 1-2 for health-related death).

AIG Product Name = GIWL / Great Western Product Name = Guaranteed Assurance

Last Updated: 11/10/2023