

COMPENSATION SCHEDULE - RM

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AMERICAN GENERAL LIFE

AIG GIWL 50%

AMERICAN EQUITY ANNUITY LIFE

Foundation Gold 3.5%

Trandition Gold 2.65%

Retirement Gold, Bonus Gold, Benefit Gold, Advantage Gold, Premier Eagle 12 3.5%

MYGA 2.5%

AMERICO LIFE

HMS 125 95%

HMS 125 15 Year 80%

HMS 150 105%

HMS ADB 60%

HMS Plus Payment Protector 15 Year 80%

HMS Plus Payment Protector 95%

HMS ADB/ROP

Ages 20-29 = 35%

Ages 30-39 = 55%

Ages 40-50 = 60%

Eagle Premier

Ages 50-59 = 65%

Ages 60-80 = 85%

Ages 81-85* = 70%

Eagle Premier Guaranteed Issue

Ages 50-74 = 15%

Ages 76-80 = 15%

AMERITAS IUL ANNUITY LIFE

Ameritas Excel Plus

Year 1 90%

Years 2-10 2.5%

Years 11+ 0.75%

Ameritas Excel Index

Year 1 70%

Years 2-10 2.5%

Years 11+ 0.75%

Ameritas Excel Essential

Year 1 85%

Years 2-10 2.5%

Years 11+ 0.75%

Flex Living Benefits Term

10 Year Base 80%

Renewal Years 2-10 = 2.5%

15 Year Base 85%

Renewal Years 2-10 = 2.5%

20-30 Year Base 95%

Renewal Years 2-10 = 2.5%

ATHENE IUL LIFE

Ascent 10 Bonus 2.0, Ascent Pro 10 Bonus, Ascent Pro 10 Bonus Select, Performance Elite 10, Performance Elite 10 Pro, Performance Elite 10 Select, Performance Elite 15, Benefit 10, Benefit 10 Pro, Benefit 10 Select 6%

Performance Elite 7 4.5%

Max Rate 7 2%

Max Rate 5 1.5%

Max Rate 3 1.1%

COLUMBIAN FINANCIAL GROUP LIFE

Safe Shield Term 85%

Dignified Choice - Classic I, Elite and Select Benefit

Ages 0-80 75%

Renewal Year 2 = 6.5%

Renewal Years 3-5 = 2.5%

Renewal Years 6-10 = 0.75%

Renewal Years 11+ = 0.4%

Ages 81-85 55%

Renewal Year 2 = 3.5%

Renewal Years 3-5 = 1.5%

Renewal Years 6-10 = 0.4%

Renewal Years 11+ = 0.4%

Dignified Choice - Classic II or Advantage Graded Benefit

Ages 0-80 45%

Renewal Year 2 = 6.5%

Renewal Years 3-5 = 2.5%

Renewal Years 6-10 = 0.75%

Renewal Years 11+ = 0.4%

Ages 81-85 25%

Renewal Year 2 = 3.5%

Renewal Years 3-5 = 1.5%

Renewal Years 6-10 = 0.4%

Renewal Years 11+ = 0.4%

Dignified Choice - Classic Security Graded Benefit

Ages 45-70 5%

Renewal Years 2-4 = 3.5%

Renewal Year 5 = 2.5%

Renewal Years 6-10 = 1.4%

Ages 71-80 0%

Renewal Years 2-4 = 3.5%

Renewal Year 5 = 2.5%

Renewal Years 6-10 = 1.4%

GPM **LIFE**

GPM Term with Living Benefit & Equity Protector	
20/30 Year	85%
15 Year 50-250K	85%
15 Year 250,001 +	80%
10 Year 50-250K	85%
10 Year 250,001 +	75%

GPM UL with Living Benefit

Target Premium	85%
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GPM Final Expense

Ages 50-79 FYC	78%
Ages 80-85 FYC	44%

GREAT WESTERN **LIFE**

Guaranteed Issue	50%
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FIDELITY & GUARANTY LIFE **LIFE**

FG Life Choice (EIUL3)

Ages 0-17	Year 1 = 75%
Years 2-10 = 1.75%	
Excess 1st Year = 1.75%	

Ages 18-75	Year 1 = 90%
Year 2-10 = 2.75%	
Excess 1st Year = 1.75%	

FG Life Elite (MEIUL3)

Ages 0-17	Year 1 = 75%
Years 2-10 = 1.75%	
Excess 1st Year = 1.75%	

Ages 18-75	Year 1 = 95%
Years 2-10 = 2.75%	
Excess 1st Year = 1.75%	

FORESTERS **LIFE**

Strong Foundation	90%
Strong Foundation 10 Year	80%
Prepared Accidental Death	85%
Smart UL* (Target Premium)	77.5%

PlanRight

Level/Graded Ages 50-80*	80%
Level/Graded Ages 81-85*	50%

*Renewal Years 2-5 = 2.25%
 Years 6-10 = 1.25%
 Years 11+ = 0.7%

PlanRight Modified* **35%**

*Renewal Years 2-5 = 1.5%
 Years 6-10 = 0.9%
 Years 11+ = 0.37%

Your Term

Your Term 10 Year	65%
Your Term 15/20/25/30	70%

MUTUAL OF OMAHA **LIFE**

Accidental Death	59%
Children Whole Life	61%

Term Life

Term Life Express	95%
Term Life Express 10 Year	75%
Term Life Answers 20 & 30	62%
Term Life Answers 15	54%
Term Life Answers 10	46%

Final Expense

Final Expense Graded	74%
Final Expense (Ages 45-80)	82%
Final Expense (Ages 81-85)	45%
*Renewal Year 2-5 = 2%	

Guaranteed UL

Guaranteed UL Express	70%
Guaranteed UL < 500,000	62%
Guaranteed UL > 500,000	58%

NATIONAL LIFE GROUP **IUL** **LIFE**

Flex Life And Provider	
First Year Up To CTP Vested	90%
Renewal/Excess (Includes First Year Excess)	
Years 1-10 Vested	2.5%
Years 11+ Non-Vested	1.75%

OXFORD LIFE **LIFE**

Assurance*	75%
*Renewal Years 2-5 = 2%	
Years 6-10 = 0.5%	

PHOENIX HOME LIFE **LIFE**

Remembrance Final Expense	70%
Simplicity UL*	65%

Safe Harbor

Safe Harbor SI Term Express 10	55%
Safe Harbor SI Term Express 15	70%
Safe Harbor SI Term Express 20 & 30	80%

Personal Protection Choice Annuity

Ages 0 - 75	6.75%
Ages 76 - 80	4.5%

ROYAL NEIGHBORS **LIFE**

Whole Life	60%
Jet Term Life	70%

TRANSAMERICA **LIFE**

Immediate Solution	75%
*Renewal Years 2-10 = 5%	
Years 11+ = 1.25%	

Term Life

Trendsetter Super 10	60%
Trendsetter Super 15	65%
Trendsetter 20/25/30	70%
Trendsetter LB 10/15/20/25/30	75%