

COMPENSATION SCHEDULE - ER2

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AMERICAN GENERAL **LIFE**

AIG GIWL 45%

AMERICAN EQUITY **ANNUITY** **LIFE**

Foundation Gold 1.55%

Trandition Gold 1.15%

Retirement Gold, Bonus Gold, Benefit Gold, Advantage Gold, Premier Eagle 12 1.5%

MYGA 2.25%

AMERICO **LIFE**

HMS 125 75%

HMS 125 15 Year 60%

HMS 150 85%

HMS ADB 40%

HMS Plus Payment Protector 15 Year 60%

HMS Plus Payment Protector 75%

HMS ADB/ROP

Ages 20-29 = 25%

Ages 30-39 = 40%

Ages 40-50 = 45%

Eagle Premier

Ages 50-59 = 45%

Ages 60-80 = 65%

Ages 81-85* = 45%

Eagle Premier Guaranteed Issue

Ages 50-74 = 15%

Ages 76-80 = 15%

AMERITAS **IUL** **ANNUITY** **LIFE**

Ameritas Excel Plus

Year 1 70%

Years 2-10 1.25%

Years 11+ 0.25%

Ameritas Excel Index

Year 1 60%

Years 2-10 1.25%

Years 11+ 0.25%

Ameritas Excel Essential

Year 1 70%

Years 2-10 1.25%

Years 11+ 0.25%

Flex Living Benefits Term

10 Year Base 60%

Renewal Years 2-10 = 1.25%

15 Year Base 65%

Renewal Years 2-10 = 1.25%

20-30 Year Base 75%

Renewal Years 2-10 = 1.25%

ATHENE **IUL** **LIFE**

Ascent 10 Bonus 2.0, 5.25%

Ascent Pro 10 Bonus,

Ascent Pro 10 Bonus Select,

Performance Elite 10,

Performance Elite 10 Pro,

Performance Elite 10 Select,

Performance Elite 15,

Benefit 10, Benefit 10 Pro,

Benefit 10 Select

Performance Elite 7 3.75%

Max Rate 7 1.75%

Max Rate 5 1.25%

Max Rate 3 1.05%

COLUMBIAN FINANCIAL GROUP **LIFE**

Safe Shield Term 65%

Dignified Choice -

Classic I, Elite and Select Benefit

Age 0-80 62.5%

Renewal Year 2 = 5.2%

Renewal Years 3-5 = 1.25%

Age 81-85 42.5%

Renewal Year 2 = 2.2%

Dignified Choice - Classic II or

Advantage Graded Benefit

Age 0-80 32.5%

Renewal Year 2 = 5.2%

Renewal Years 3-5 = 1.25%

Age 81-85 12.5%

Renewal Year 2 = 2.2%

Dignified Choice -

Classic Security Graded Benefit

Ages 45-70 0%

Renewal Years 2-4 = 2.2%

Renewal Years 5 = 1.25%

Renewal Years 6-10 = 1%

Ages 71-80 0%

Renewal Years 2-4 = 2.2%

Renewal Years 5 = 1.25%

Renewal Years 6-10 = 1%

GPM **LIFE****GPM Term with Living Benefit & Equity Protector**

20/30 Year	65%
15 Year 50-250K	65%
15 Year 250,001 +	60%
10 Year 50-250K	65%
10 Year 250,001 +	55%

GPM UL with Living Benefit

Target Premium	65%
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GPM Final Expense

Ages 50-79 FYC	59%
Ages 80-85 FYC	34%

GREAT WESTERN **LIFE**

Guaranteed Issue	45%
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FIDELITY & GUARANTY LIFE **LIFE****FG Life Choice (EIUL3)**

Ages 0-17	Year 1 = 65%
Years 2-10 = 1%	Excess 1st Year = 1%

Ages 18-75	Year 1 = 70%
Year 2-10 = 1.75%	Excess 1st Year = 1%

FG Life Elite (MEIUL3)

Ages 0-17	Year 1 = 65%
Years 2-10 = 1%	Excess 1st Year = 1%

Ages 18-75	Year 1 = 75%
Years 2-10 = 1.75%	Excess 1st Year = 1%

FORESTERS **LIFE**

Strong Foundation	70%
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Strong Foundation 10 Year	60%
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Prepared Accidental Death	65%
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Smart UL* (Target Premium)	67.5%
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PlanRight

Level/Graded Ages 50-80*	60%
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Level/Graded Ages 81-85*	30%
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*Renewal Years 2-5 = 1.25%
Years 6-10 = 0.5%
Years 11+ = 0.3%

PlanRight Modified*	25%
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*Renewal Years 2-5 = 0.5%
Years 6-10 = 0.5%
Years 11+ = 0.3%

Your Term

Your Term 10 Year	45%
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Your Term 15/20/25/30	50%
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MUTUAL OF OMAHA **LIFE**

Accidental Death	45%
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Children Whole Life	40%
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Term Life

Term Life Express	75%
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Term Life Express 10 Year	55%
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Term Life Answers 20 & 30	44%
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Term Life Answers 15	38%
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Term Life Answers 10	33%
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Final Expense

Final Expense Graded	61%
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Final Expense (ages 45-80)	65%
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Final Expense (ages 81-85)	36%
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Guaranteed UL

Guaranteed UL Express	50%
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Guaranteed UL < 500,000	40%
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Guaranteed UL > 500,000	25%
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NATIONAL LIFE GROUP **IUL** **LIFE****Flex Life And Provider**

First Year Up To CTP Vested	70%
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Renewal/Excess (Includes First Year Excess)

Years 1-10 Vested	1.5%
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Years 11+ Non-Vested	0.25%
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OXFORD LIFE **LIFE**

Assurance*	55%
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*Renewal Years 2-5 = 2%

Years 6-10 = 0.5%

PHOENIX HOME LIFE **LIFE**

Remembrance Final Expense	50%
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Simplicity UL*	50%
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Safe Harbor

Safe Harbor SI Term Express 10	35%
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Safe Harbor SI Term Express 15	50%
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Safe Harbor SI Term Express 20 & 30	60%
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Personal Protection Choice Annuity

Ages 0 - 75	5%
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Ages 76 - 80	3.5%
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ROYAL NEIGHBORS **LIFE**

Whole Life	45%
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Jet Term Life	55%
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TRANSAMERICA **LIFE**

Immediate Solution	55%
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*Renewal Years 2-10 = 4%

Years 11+ = 1%

Term Life

Trendsetter Super 10	40%
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Trendsetter Super 15	45%
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Trendsetter 20/25/30	50%
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Trendsetter LB 10/15/20/25/30	55%
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