



# COMPENSATION SCHEDULE ER1

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**AMERICAN GENERAL** **LIFE**

AIG GIWL 45%

**GPM** **LIFE**

**GPM Term with Living Benefit**

20/30 Year 60%

15 Year 25-250K 60%

15 Year 250,001 + 55%

10 Year 25-250K 60%

10 Year 250,001 +  
*Renewal Year 2-10 = 0%* 50%

**GPM UL with Living Benefit**

Target Premium 60%  
*1 Year Excess of Target = 0%*  
*Renewal Year 2-10 = 0%*

**GPM Final Expense**

Age 50-79 FYC 55%  
*Renewal Year 2-5 = 0%*  
*Renewal Year 5-10 = 0%*  
*Renewal Year 10+ = 0%*

Age 80-85 FYC 31%  
*Renewal Year 2-5 = 0%*  
*Renewal Year 5-10 = 0%*  
*Renewal Year 10+ = 0%*

**AMERICAN EQUITY** **ANNUITY** **LIFE**

Foundation Gold 1.55%

Trandition Gold 1.15%

Retirement Gold, Bonus Gold,  
Benefit Gold, Advantage Gold,  
Premier Eagle 12 1.5%

MYGA 2.25%

**AMERITAS** **ANNUITY** **IUL** **LIFE**

**Ameritas Excel Plus**

Year 1 65%

Years 2-10 1.25%

Years 11+ 0.25%

**Ameritas Excel Index**

Year 1 57.5%

Years 2-10 1.25%

Years 11+ 0.25%

**Ameritas Excel Essential**

Year 1 65%

Years 2-10 1.25%

Years 11+ 0.25%

**Keystone Term**

10 Year 47.5%

15 Year 52.5%

20 Year 57.5%

30 Year 65%

**ATHENE** **IUL** **LIFE**

Ascent 10 Bonus 2.0,  
Ascent Pro 10 Bonus,  
Ascent Pro 10 Bonus Select,  
Performance Elite 10, 5.75%  
Performance Elite 10 Pro,  
Performance Elite 10 Select,  
Performance Elite 15,  
Benefit 10, Benefit 10 Pro,  
Benefit 10 Select

Ascent Pro 10, Ascent Accumulator 5.25%

Ascent Pro 7, Ascent Accumulator 7 4.25%

Ascent Accumulator 5 2.75%

Max Rate 7 1.75%

Max Rate 5 1.25%

Max Rate 3 1.05%

**COLUMBIAN FINANCIAL** **LIFE**

Safe Shield Term 60%

Dignified Choice 60%



FORESTERS		LIFE
Strong Foundation	60%	
Strong Foundation 10 Year	42.5%	
Prepared Accidental Death	60%	
Smart UL* (Target Premium) *Excess of Target = 0%	65%	
PlanRight		
Graded/Immediate Ages 50-80*	60%	
Graded/Immediate Ages 81-85* *Renewal Years 2-5 = 0% Years 6-10 = 0% Years 11+ = 0%	30%	
PlanRight Modified* *Renewal Years 2-5 = 0% Years 6-10 = 0% Years 11+ = 0%	25%	
Advantage Plus		
Pay 100	45%	
Pay 20	37.5%	

GREAT WESTERN		LIFE
Guaranteed Issue	45%	

MUTUAL OF OMAHA		LIFE
Accidental Death	45%	
Children Whole Life	41%	
Term Life		
Term Life Express	70%	
Term Life Express 10 Year	50%	
Term Life Answers 20 & 30	40%	
Term Life Answers 15	35%	
Term Life Answers 10	30%	
Final Expense		
Final Expense Graded	58%	
Final Expense (ages 45-80)	61%	
Final Expense (ages 81-85)	34%	
Guaranteed UL		
Guaranteed UL Express	50%	
Guaranteed UL < 500,000	42%	
Guaranteed UL > 500,000	40%	

NATIONAL LIFE GROUP		IUL	LIFE
Flex Life And Provider			
First Year Up To CTP Vested	65%		
Renewal/Excess (Includes First Year Excess)			
Years 1-10 Vested	0%		
Years 11+ Non-Vested	0%		

OXFORD LIFE		LIFE
Assurance*	50%	
*Renewal Years 2-5 = 2% Years 6-10 = 0.5%		

PHOENIX HOME LIFE		LIFE
Remembrance Final Expense	50%	
Simplicity UL* *Excess of Target = 0%	50%	
Safe Harbor		
Safe Harbor SI Term 10	35%	
Safe Harbor SI Term 15	50%	
Safe Harbor SI Term 20 & 30	60%	

ROYAL NEIGHBORS		LIFE
Whole Life	45%	
Jet Term Life	55%	

TRANSAMERICA		LIFE
Immediate Solution	50%	
*Renewal Years 2-10 = 3.5% Years 11+ = 1%		
Term Life		
Trendsetter Super 10	35%	
Trendsetter Super 15	40%	
Trendsetter 20/25/30	45%	
Trendsetter LB 10	50%	
Trendsetter LB 15	50%	
Trendsetter LB 20/25/30	50%	